

**INSTITUTIONAL POLICY AND PLANNING COMMITTEE
MEETING MINUTES
May 14, 2010**

PRESENT: Chair; Professor Adrienne Zuerner, Vice Chair; Rochelle Calhoun, Michael Casey, Winston Grady-Willis, Ann Henderson, Susan Kress, Kim Marsella, Muriel Poston, Jeff Segrave, Justin Sipher, Michael West, Mary Cogan, Raina Bretan, James Welsh, Hugh Foley, and Anne Petruzzelli.

ABSENT: President Philip Glotzbach, Mary Lou Bates, Erica Bastress-Dukehart, and Susan Bender.

1. Approval of Minutes

Approval of the minutes from the April

financial need. It was mentioned that there have been several years when this system has allowed Admissions to pinpoint class numbers with a high degree of accuracy. Mr. West also pointed out the financial risks of coming in under the desired number of students.

- Another member suggested that a complete analysis of the financial aid strategy used this year may be in order to see if changes may need to be made in our approach to decisions regarding aid.
- A member asked what we can do in the long- and short-term with regard to risk management in under/over enrollment

- Members inquired about